

MONIKA LESZCZYŃSKA

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[Personal Website](#)

CURRENT POSITION

TEXAS A&M SCHOOL OF LAW

Associate Professor, 2024 – present

Teaching: Law and Social Science (SS 2024, FS 2026), Information Privacy Law (FS 2025), Contracts (SS 2027)

Service: Admissions and Recruitment Committee (2024–2025), Appointments Committee (2025–2026))

ACADEMIC EXPERIENCE

2022 – 2024	COLUMBIA LAW SCHOOL <i>Academic Fellow</i>
2018 – 2024	MAASTRICHT UNIVERSITY, FACULTY OF LAW (NETHERLANDS) <i>Assistant Professor</i>
2019 – 2022	MAASTRICHT UNIVERSITY, FACULTY OF LAW (NETHERLANDS) <i>Marie Skłodowska-Curie Fellow</i>
2016 – 2017	NEW YORK UNIVERSITY SCHOOL OF LAW <i>Post-doctoral Global Fellow</i>
2012 – 2016	MAX PLANCK INSTITUTE FOR RESEARCH ON COLLECTIVE GOODS (GERMANY) <i>Research Fellow</i>
2014	UNIVERSITY OF CALIFORNIA BERKELEY SCHOOL OF LAW <i>Visiting Scholar</i>

EDUCATION

NEW YORK UNIVERSITY SCHOOL OF LAW, LLM, 2018

UNIVERSITY OF BONN (GERMANY), Dr. iur (Ph.D. in Law), *summa cum laude*, 2016

LUDWIG MAXIMILIAN UNIVERSITY (GERMANY), LLM, 2010

ADAM MICKIEWICZ UNIVERSITY (POLAND), Magister (Master in Law), 2008

WORKS IN PROGRESS

Terms of Contract as Mirror of your Image (with Mahdi Khesali and Jana Friedrichsen)

Do People Rely on Indefinite Promises?

Process Over Outcome: What Drives Lay Reasonableness Judgments in Contract Law

WORKING PAPERS

Non-monetary costs of free and paid digital products. An empirical analysis.

The Unintended Consequences of Labeling Complimentary Offers as Free (revise and resubmit at *Marketing Letters*)(with Vicki G. Morwitz and Caroline Goukens)

The egocentric reasonable person: Whose norms decide what is reasonable in contract law? (submitted to *Journal of Legal Analysis*)

Let them choose! Economically equivalent terms lead to different behavior by revealing the offeror's intentions (with Sebastian J. Goerg and Eric Cromwell)

PEER-REVIEWED PUBLICATIONS

Think twice before you sign! An experiment on a cautionary function of contractual formalities., *EKONOMISTA* (forthcoming)

Does it matter what people lie about?, 2 *EUROPEAN JOURNAL OF EMPIRICAL LEGAL STUDIES* (2026)(with Peter Krebs and Stefanie Jung)

"Can I have it non-personalised?" An Empirical Investigation of Consumer Willingness to Share Data for Personalized Services and Ads, 47 *JOURNAL OF CONSUMER POLICY* 345 (2024)(Daria Baltag)

Equal Performance, Different Grade: Women's Performance in Discussion Perceived Worse Than Men's, 48 *PERSONALITY AND SOCIAL PSYCHOLOGY BULLETIN* 222 (2022)(with Angela R. Dorrough, Sandra Werner, Lovis Schaeffer, Anna-Sophie Galley, Enis Akin, Jacqueline Bachmann, Marius Bruske, Ulla Burghardt, and Franziska Simandi)

Mandatory quotas for women on boards of directors in the European Union: harmful to or good for company performance?, 19 *EUROPEAN BUSINESS ORGANIZATION LAW REVIEW* 35 (2018)

Experimentelle Ökonomik im Recht (Experimental economics in law), 8 *RW RECHTSWISSENSCHAFT* 314 (2017)(with Konstantin Chatziathanasiou)

Revealing side effects of quota rules on group cooperation, 57 *JOURNAL OF ECONOMIC PSYCHOLOGY* 136 (2016)(with Angela R. Dorrough, Manuela Barreto, and Andreas Glöckner)

OTHER PUBLICATIONS

What makes interface design unfair? Manipulative design, public judgment, and consumer protection, *MARQUETTE LAW REVIEW* (forthcoming)

Empirical Methods in Contract Law, *RESEARCH METHODS FOR CONTRACT LAW AND SCHOLARSHIP* (Yulia Chernykh & Joshua Karton eds., 2025)

Consumer Protection Laws Need an Update To Combat Behavioral Manipulation and Safeguard Privacy in the Digital Era, *PROMARKET* (2024)

Should Data Drive Private Law?, *TECHNOLOGY AND REGULATION* 81 (2022)(with Christoph Busch, Catalina Goanta, Katarzyna Kryla-Cudna, and Vanessa Mak)

Assessing the methodological quality of empirical research on social media influencers, *THE REGULATION OF SOCIAL MEDIA INFLUENCERS* (Catalina Goanta & Sofia Ranchordás eds., 2020)(with Gijs van Dijck)

SELECTED FELLOWSHIPS AND GRANTS

2019 – 2022	Marie Skłodowska-Curie Individual Fellowship from the European Commission
2019 – 2021	Maastricht University Faculty of Law Science Committee grants
2020, 2021	University Fund Limburg grant for organizing Summer Institutes in Computational Social Science
2020, 2021	Russel Sage Foundation and Alfred P. Sloan foundation grant for organizing Summer Institutes in Computational Social Science
2019	Interdisciplinary seeding grant from the Maastricht University School of Business and Economics
2016 – 2017	Post-doctoral Fellowship of the Hauser Global Law School Program at the New York University School of Law

SELECTED INVITED TALKS

2025	Ribstein Law & Economics Seminar, George Mason University
2023	Empirical Legal Studies Workshop, Vrije Universiteit Amsterdam
2023	Law and Economics Workshop, Notre Dame Law School
2021	International Junior Scholars Forum in Law and Social Science, Center for Law & Economics at ETH Zurich and the University of Chicago Law School Coase-Sandor Institute
2020	Private Law Seminar Series, Instituto de Empresa University in Madrid
2020	Law and Economics Workshop, Erasmus University Rotterdam
2020	Maastricht University Data Science Research Seminar
2019	Behavioral Approaches to Contract and Tort Seminar, Erasmus University Rotterdam
2019	The 5th International Conference on Empirical Studies of Judicial Systems, Academia Sinica
2019	International Conference on Empirical Legal Studies, Law School of Sichuan University

SELECTED CONFERENCES AND WORKSHOPS

2025	AALS Annual Meeting (discussant), Penn-NYU Empirical Contracts Workshop (talk), European Society for Empirical Legal Studies Conference (talk), The 42nd European Association of Law & Economics Conference (talk), Texas A&M Law and Economics Workshop (talk)
2024	PrivacyCon 2024 (talk), The 41st European Association of Law & Economics Conference (talk), Texas A&M Law and Economics Workshop (talk), TexasA&M School of Law Research Retreat (talk), Annual Meeting of the American Society of Comparative Law (chair)
2023	17th Annual Conference on Empirical Legal Studies (talk), Experimental Methods in Legal Scholarship – Research Workshop of the Israel Science Foundation (talk), Lillehammer Workshop on Research Methods in Contract Law (talk), Empirical Legal Studies in EU Law at the London School of Economics (talk)

2022	32nd American Law and Economics Association Annual Meeting (talk), 16th Annual Conference on Empirical Legal Studies (discussant), 15th Annual Conference on Empirical Legal Studies (talk, discussant), European Insurance Contract Law in the Age of Digitalization Workshop (talk)
2021	The 38th European Association of Law & Economics Conference (talk), Natural Legal Language Processing Workshop (discussant), Penn-NYU Empirical Contracts Workshop (talk)
2020	Maastricht European Private Law Institute, Maastricht University (talk), "Should data shape private law?" Workshop (discussant), Summer Institutes in Computational Social Science – SICSS-Maastricht (talk), Summer Institutes in Computational Social Science Festival (moderator)
2019	The 36th European Association of Law & Economics Conference (talk), Human Decision and Policy Design research retreat (talk), Summer Institute in Computational Social Science, Princeton University (talk), Empirical and Socio-Legal Methods Workshop, Oxford Law Faculty (talk), Maastricht European Private Law Institute, Maastricht University (talk)
2018	Empirical Contracts Workshop at the NYU School of Law (talk), Beelab Proposal Meeting at the SBE Maastricht University (talk)
2017	Research seminars at the Max Planck Institute in Bonn, the University of Göttingen and the University in Hagen (talks), Michigan Law 2017 Young Scholars' Conference (talk)
2016	Experimental Methods in Legal Scholarship Workshop, UCLA School of Law (discussant), Global/Emile Noël Fellows Lunchtime Talk series (talk), Global Fellows Forum, NYU School of Law (talk)
2014 – 2015	10th Annual Conference on Empirical Legal Studies (talk), First WINIR Symposium "The Nature and Governance of the corporation" (talk), 13th TIBER Symposium on Psychology and Economics (poster)

PRACTICE EXPERIENCE

2010 – 2011	Junior Lawyer, Witkowski and Partners Law Firm (Poland)
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ADDITIONAL ACADEMIC ACTIVITIES

2020 – present	Reviewer for The 38th European Association of Law & Economics Conference, Natural Legal Language Processing Workshop 2021, Erasmus Law Review, Research in Law and Economics, Journal of Law & Empirical Analysis, European Journal of Empirical Legal Studies, American Law & Economics Conference 2025, Journal of Legal Studies, International Review of Law & Economics, Journal of Consumer Policy
2020 – present	Organization of workshops, summer schools and seminars: SICSS-Law, SICSS-Maastricht, "Should data shape private law" Workshop, Empirical Contract Law Workshop at the Ius Commune Conference, Graduate School Methods Seminar Series
2020 – 2021	Editor of a special issue of the Technology and Regulation Journal
2019	Expert for the European Commission on the topic "IT/AI tools for monitoring online markets for consumer policy purposes"